

If your company is importing into the United States, you need to know the answers to the following ten questions. Adhering to new guidelines and becoming certified in new Customs & Border Protection (CBP) programs is more important than ever before. By answering these questions, you can determine your company's preparedness in a complex regulatory environment.

- | Yes                      | No                       |                                                                                                                                                                                                               |
|--------------------------|--------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <input type="checkbox"/> | <input type="checkbox"/> | 1. Do you have a dedicated corporate customs department?                                                                                                                                                      |
| <input type="checkbox"/> | <input type="checkbox"/> | 2. Does your company have a corporate compliance manual?                                                                                                                                                      |
| <input type="checkbox"/> | <input type="checkbox"/> | 3. Have you drafted company-wide procedures to address the handling of customs-related activities?                                                                                                            |
| <input type="checkbox"/> | <input type="checkbox"/> | 4. Do you have a process for capturing and reporting all dutiable and non-dutiable costs on your import declarations?                                                                                         |
| <input type="checkbox"/> | <input type="checkbox"/> | 5. Do you know if your goods are being assigned the proper duty rates?                                                                                                                                        |
| <input type="checkbox"/> | <input type="checkbox"/> | 6. Are you aware of the importer's responsibilities under regulations created with passage of the Customs Mod Act?                                                                                            |
| <input type="checkbox"/> | <input type="checkbox"/> | 7. Have you taken all necessary steps to implement a cargo security program?                                                                                                                                  |
| <input type="checkbox"/> | <input type="checkbox"/> | 8. Do you have procedures for tracking and maintaining copies of all documentation required under Customs (a)(1)(A) list?                                                                                     |
| <input type="checkbox"/> | <input type="checkbox"/> | 9. Have you assessed the level of exposure that your import program represents to the company?                                                                                                                |
| <input type="checkbox"/> | <input type="checkbox"/> | 10. Do you feel confident that your company could withstand a customs compliance audit and that you are maximizing your participation in lawful duty avoidance, deferral, reduction, and/or recover programs? |

If you answered "no" to any of these questions, then your company is taking regulatory risks. To find out how FedEx Trade Networks can help minimize your customs exposure while maximizing your duty and cost savings, contact us toll free at **1.866.268.7602** or email [ftninfo@fedex.com](mailto:ftninfo@fedex.com).

To take the Optimization Quiz, click [here](#). To take the Efficiency Quiz, click [here](#).

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